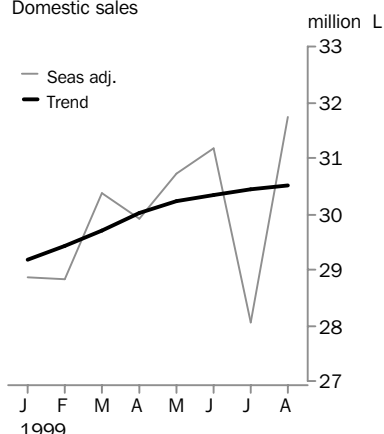


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) TUES 5 OCT 1999

Australian produced wine

Domestic sales



AUGUST KEY FIGURES

TREND ESTIMATES

	Aug 1999 '000 L	% change Jul 1999 to Aug 1999	% change Aug 1998 to Aug 1999
Australian produced wine			
Domestic wine sales	30 502	0.2	9.0
White table wine sales	15 998	0.3	2.8
Red and rosé table wine sales	9 171	0.4	24.4

SEASONALLY ADJUSTED

	Aug 1999 '000 L	% change Jul 1999 to Aug 1999	% change Aug 1998 to Aug 1999
Australian produced wine			
Domestic wine sales	31 728	13.1	20.3
White table wine sales	16 676	12.1	13.0
Red and rosé table wine sales	9 416	9.8	37.2

AUGUST KEY POINTS

TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine rose by 0.2% in August to 30.5 million litres. This increase constitutes the 14th consecutive monthly rise in this series and now stands 9.0% higher than at August 1998.
- The trend estimate for white table wine increased by 0.3% on July and by 2.8% on August 1998.
- At 9.2 million litres the trend estimate for red/rosé table wine recorded growth of 0.4% on July and 24.4% over the previous August. The growth over the last 12 months is due in part to a decreased reliance on the blending of imported wine with Australian wine for sale in the domestic market.

SEASONALLY ADJUSTED ESTIMATES

- The volatility of the seasonal estimates in July and August has increased, with the estimate for total domestic sales of Australian produced wine for August at 31.7 million litres, up 13.1% on July and 20.3% on August 1998.
- The seasonally adjusted estimate for white table wine increased by 12.1% on July while the estimate for red/rosé was up 9.8%.

ORIGINAL ESTIMATES

- In original terms 30.3 million litres of Australian produced wine was sold domestically by winemaking businesses during August, down 6.7% on July but up 22.0% on August 1998.

- For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420, or Client Services in any ABS office as shown on the back cover of this publication.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

September 1999

3 November 1999

October 1999

3 December 1999

November 1999

11 January 2000

December 1999

4 February 2000

January 2000

3 March 2000

February 2000

5 April 2000

.....

CHANGES IN THIS ISSUE

There are no changes in this issue.

.....

W. McLennan

Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The August trend estimate for white table wine in glass containers less than 2 litres was up 12.5% on August 1998 and up 26.2% on August 1996. The trend estimate for red/rosé table wine in glass containers less than 2 litres rose by 22.0% on August 1998 and by 57.8% on August 1996.

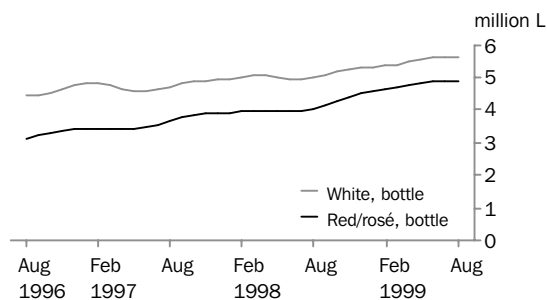
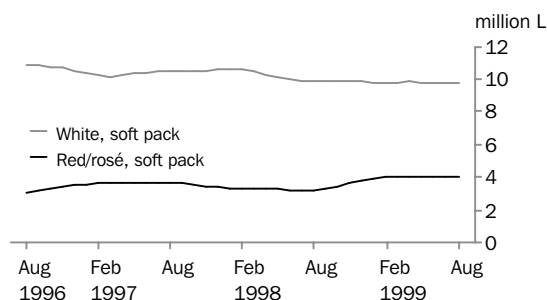


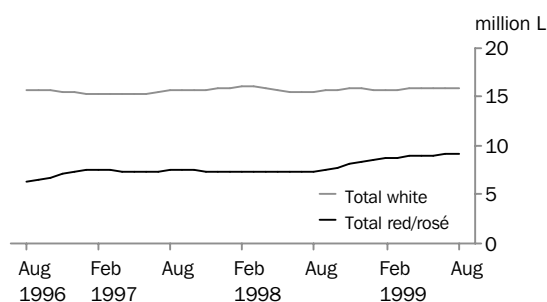
TABLE WINE, SOFT PACK CONTAINERS

The August trend estimate for white table wine in soft packs fell by 9.8% on August 1996. In contrast, the August trend estimate for red/rosé table wine in soft packs increased by 31.7% on August 1996, due in part to the lessening of imported wine blended with local product.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

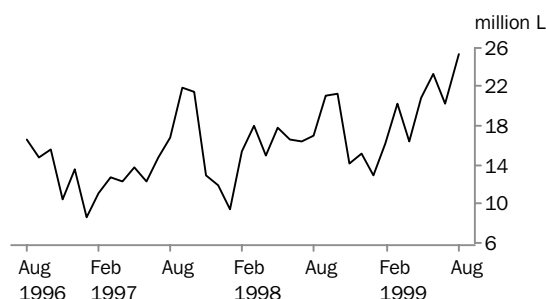
The August trend estimate for the domestic sales of total white wine was 1.6% higher than the estimate for August 1996 with an increase in bottle sales partly offset by a fall in soft packs. The outcome for the same period for red/rosé table wine revealed stronger growth with an increase of 45.7%, with increases in both bottled and soft pack sales.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

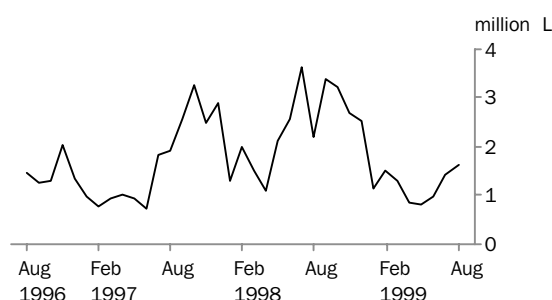
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for August shows that a record monthly total of 25.4 million litres of Australian produced wine was exported. This is 8.7% higher than the previous monthly record in June 1999 and is 49.8% higher than August 1996.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original import data for August shows that 1.6 million litres of wine worth \$9.1 million was cleared for home consumption. This volume is 25.9% lower than the same period in 1998.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the June quarter 1999 shows that the wine available for consumption in Australia increased by 2.9% on the same quarter in 1998. An increase of 5.9m litres in the domestic sales of Australian produced wine was only partly offset by a fall of 3.2m litres in the volume of imported wine. Total disposals of Australian produced wine increased by 12.9% over the same period aided by a 22.6% increase in exports.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
1996-1997	333 591	13 589	347 180	154 393	487 984
1997-1998	338 814	25 622	364 436	192 404	531 218
1998-1999	348 349	24 255	372 604	215 501	563 850
June Qtr 1998	82 616	5 805	88 421	49 551	132 167
June Qtr 1999	88 471	2 607	91 078	60 765	149 236

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
1996-1997	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
1997-1998	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
1998-1999	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
1998-1999									
August	24 820	4 101	8 946	282	13 329	4 018	3 403	48	7 469
September	28 494	4 956	10 090	485	15 532	4 182	3 678	59	7 919
October	31 975	6 366	10 422	754	17 542	4 573	3 369	98	8 040
November	34 587	6 358	11 647	885	18 890	4 824	3 722	205	8 751
December	36 615	7 111	11 140	889	19 140	5 016	3 973	79	9 067
January	18 100	3 691	6 484	653	10 828	2 290	2 087	46	4 423
February	24 291	4 627	9 423	726	14 775	3 217	3 146	58	6 422
March	29 201	5 588	10 350	449	16 388	4 609	3 684	47	8 340
April	30 274	5 625	10 456	526	16 608	5 024	4 065	56	9 144
May	28 408	4 906	8 971	384	14 261	5 103	4 178	32	9 314
June	29 789	4 812	9 787	340	14 939	5 285	4 874	22	10 182
1999-2000									
July	32 459	5 660	9 871	370	15 900	6 521	5 094	37	11 652
August	30 285	5 454	9 637	409	15 500	5 507	4 557	48	10 112
SEASONALLY ADJUSTED									
1998-1999									
August	26 374	4 173	9 693	n.a.	14 754	3 523	3 082	n.a.	6 865
September	28 885	5 183	10 539	n.a.	16 170	4 278	3 456	n.a.	7 791
October	29 792	5 921	10 113	n.a.	16 514	4 423	3 448	n.a.	7 980
November	28 682	5 154	9 846	n.a.	15 808	4 438	3 382	n.a.	7 894
December	28 590	5 209	9 516	n.a.	15 442	4 664	3 964	n.a.	8 685
January	28 871	5 296	9 717	n.a.	15 686	4 493	3 958	n.a.	8 371
February	28 841	5 194	10 014	n.a.	15 692	4 555	4 110	n.a.	8 700
March	30 377	5 521	9 915	n.a.	15 899	4 791	4 005	n.a.	8 797
April	29 923	5 561	10 052	n.a.	15 971	4 778	4 102	n.a.	8 783
May	30 731	5 516	9 600	n.a.	15 867	4 987	4 036	n.a.	9 203
June	31 177	5 782	10 079	n.a.	16 387	4 997	4 152	n.a.	9 353
1999-2000									
July	28 063	5 488	9 146	n.a.	14 871	4 689	3 812	n.a.	8 572
August	31 728	5 621	10 249	n.a.	16 676	4 942	4 321	n.a.	9 416
TREND ESTIMATES									
1998-1999									
August	27 977	5 017	9 946	n.a.	15 560	4 028	3 237	n.a.	7 375
September	28 211	5 095	9 934	n.a.	15 660	4 139	3 320	n.a.	7 564
October	28 522	5 189	9 929	n.a.	15 780	4 278	3 456	n.a.	7 825
November	28 782	5 273	9 910	n.a.	15 845	4 415	3 620	n.a.	8 098
December	28 943	5 323	9 860	n.a.	15 817	4 525	3 781	n.a.	8 333
January	29 174	5 347	9 839	n.a.	15 791	4 611	3 927	n.a.	8 537
February	29 425	5 364	9 835	n.a.	15 767	4 678	4 022	n.a.	8 691
March	29 718	5 413	9 852	n.a.	15 792	4 739	4 065	n.a.	8 812
April	30 025	5 501	9 859	n.a.	15 859	4 806	4 071	n.a.	8 917
May	30 226	5 567	9 833	n.a.	15 901	4 857	4 063	n.a.	8 999
June	30 342	5 606	9 802	n.a.	15 926	4 890	4 069	n.a.	9 072
1999-2000									
July	30 430	5 630	9 786	n.a.	15 957	4 911	4 085	n.a.	9 137
August	30 502	5 645	9 779	n.a.	15 998	4 914	4 101	n.a.	9 171

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated(b)	Flavoured(c)	Vermouth	Brandy(d)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
1996-1997	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974
1998-1999	287 398	23 920	20 292	12 325	1 447	2 141	824	905
1998-1999								
August	20 798	1 919	1 146	588	102	196	72	85
September	23 451	1 874	1 746	1 065	136	151	71	71
October	25 583	2 201	2 286	1 448	145	198	113	82
November	27 641	1 902	3 169	1 410	169	174	121	83
December	28 207	2 155	3 779	2 005	214	203	53	114
January	15 250	963	969	648	77	133	58	55
February	21 197	1 277	984	619	86	94	34	48
March	24 728	1 854	1 293	971	109	156	90	75
April	25 752	2 015	1 236	944	111	185	32	63
May	23 575	2 340	1 157	946	106	203	81	67
June	25 121	2 518	958	889	87	183	32	81
1999-2000								
July	27 552	2 396	1 269	896	n.p.	226	n.p.	69
August	25 612	2 062	1 264	860	n.p.	182	n.p.	73

(a) Spritzig table wines are included with table wine.

(b) Prior to 1997, data for Carbonated wine includes some spritzig style wine which was mis-reported.

(c) Includes wine cocktails, marsala, aperitif and tonic wines.

(d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1996-1997	n.a.	n.a.	n.a.	n.a.	n.a.	25 629
1997-1998	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
1998-1999	2 792	5 226	465	7 906	7 532	23 920
1998-1999						
August	199	416	71	708	525	1 919
September	202	418	38	618	599	1 874
October	313	460	46	596	785	2 201
November	224	501	40	613	524	1 902
December	269	598	41	610	636	2 155
January	140	212	17	326	270	963
February	150	208	16	481	423	1 277
March	200	327	28	622	676	1 854
April	216	430	37	749	582	2 015
May	275	510	44	833	678	2 340
June	270	504	42	857	845	2 518
1999-2000						
July	272	582	44	823	675	2 396
August	195	401	30	693	743	2 062

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE & BRANDY

Period	WINE TYPE.....				TOTAL WINE.....		BRANDY.....	
	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value
	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L al	\$'000
IMPORTS(a)(b)								
1996-1997	10 105	105	2 387	993	13 589	66 503	628	7 889
1997-1998	21 447	135	2 996	1 044	25 622	92 926	661	7 861
1998-1999	20 136	92	2 915	1 113	24 255	102 498	598	7 528
1997-1998								
June	2 297	11	205	54	2 566	8 630	65	641
1998-1999								
July	3 435	17	114	63	3 629	8 499	46	551
August	1 924	8	180	85	2 197	7 676	49	610
September	2 888	9	343	158	3 398	10 575	54	607
October	2 694	3	460	79	3 236	12 779	54	694
November	1 989	10	483	209	2 691	14 068	56	763
December	2 117	4	354	74	2 549	11 752	72	1 070
January	972	5	131	40	1 148	5 790	34	421
February	1 321	6	127	37	1 491	6 902	32	412
March	1 069	2	190	49	1 310	6 337	52	608
April	536	10	187	107	840	6 012	49	553
May	543	10	150	102	805	5 609	50	622
June	647	10	195	110	962	6 499	50	617
1999-2000								
July	r1 009	r66	248	r 100	r1 423	r8 083	47	499
August	1 149	92	229	158	1 628	9 099	58	736
EXPORTS(a)(c)								
1996-1997	144 892	2 490	6 046	966	154 393	603 297	17	526
1997-1998	183 024	2 505	6 110	764	192 404	873 847	26	385
1998-1999	205 639	2 244	6 937	681	215 501	1 067 976	24	246
1997-1998								
June	16 070	216	386	42	16 713	79 878	2	66
1998-1999								
July	15 610	198	489	77	16 374	76 509	2	10
August	16 124	226	491	102	16 942	87 513	1	13
September	20 122	208	743	85	21 158	107 674	2	49
October	20 224	206	928	49	21 408	107 181	4	31
November	13 316	211	645	32	14 205	67 323	1	11
December	14 560	151	503	54	15 268	81 157	2	15
January	12 543	88	302	22	12 954	59 886	2	10
February	15 532	142	536	17	16 226	83 345	3	45
March	19 446	310	393	52	20 201	102 156	—	6
April	15 910	130	304	163	16 506	84 725	1	14
May	20 119	208	571	16	20 914	103 272	2	17
June	r22 133	167	r1 031	14	r23 345	r107 234	3	24
1999-2000								
July	r19 163	153	r 926	93	r20 335	r97 583	1	37
August	23 697	189	1 319	176	25 380	121 243	5	22

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999, the wine type categories are not necessarily comparable with earlier data.

(c) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption, see Explanatory Note 4.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, August 1999

Country/Region	WINE TYPE.....				TOTAL WINE.....	
	Table	Fortified	Sparkling	Other	Quantity	Value
	L	L	L	L	L	\$'000
Fiji	25 042	1 350	8 190	471	35 052	213
New Zealand	1 539 095	12 126	74 457	11 292	1 636 970	4 954
Papua New Guinea	21 053	3 470	4 374	—	28 897	92
Total Oceania and Antarctica (a)	1 618 556	22 221	90 487	11 763	1 743 026	5 414
France	83 967	—	—	144 000	227 967	664
Germany, Federal Republic of	612 917	—	90	1 599	614 606	3 094
Ireland	878 885	—	7 106	—	885 990	5 478
Netherlands	576 258	—	6 912	—	583 170	2 789
Sweden	707 809	9 324	16 218	—	733 351	1 874
United Kingdom	13 526 404	95 291	1 018 382	2 799	14 642 875	65 062
Total European Union	16 776 554	104 615	1 064 943	148 398	18 094 509	80 847
Norway	215 596	—	—	—	215 596	718
Switzerland	184 854	—	4 325	—	189 178	1 430
Total Europe and the Former USSR (a)	17 196 317	104 615	1 070 843	148 398	18 520 172	83 151
Bahrain	31 949	—	—	—	31 949	40
United Arab Emirates	22 665	—	2 250	—	24 915	73
Total Middle East and North Africa (a)	73 862	288	2 781	—	76 931	186
Malaysia	79 887	2 090	804	98	82 879	548
Singapore	195 688	828	5 048	12 241	213 804	1 502
Total Southeast Asia (a)	358 899	3 255	13 772	12 744	388 669	2 502
Hong Kong	106 927	108	7 938	1 032	116 005	740
Japan	215 094	—	3 897	460	219 450	1 492
Total Northeast Asia (a)	392 190	108	13 635	2 662	408 595	2 569
Canada	760 415	29 106	76 248	—	865 769	5 073
United States of America	3 258 640	29 016	46 769	90	3 334 515	22 167
Total Northern America (a)	4 019 055	58 122	123 017	90	4 200 284	27 240
Total Other Regions (b)	37 703	108	4 626	—	42 437	180
Total All Countries	23 696 581	188 717	1 319 160	175 656	25 380 113	121 243

(a) Includes other countries as detailed in Standard Australian Classification of Countries (1269.0). (b) Includes ships' stores

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1996-1997	17 918	95 491	974	3 698	7 067	28 906	338	154 393
1997-1998	23 382	115 654	1 266	2 830	9 245	39 562	466	192 404
1998-1999	23 012	r133 143	858	4 298	r7 664	r45 939	587	r215 501
1997-1998								
June	1 448	10 378	74	227	799	3 749	38	16 713
1998-1999								
July	2 236	9 622	93	186	712	3 511	14	16 374
August	2 276	11 247	58	398	573	2 364	24	16 942
September	2 271	13 514	6	382	839	4 120	26	21 158
October	2 230	14 021	92	348	681	4 011	24	21 408
November	3 039	6 576	26	522	674	3 292	76	14 205
December	926	9 256	39	355	549	4 114	28	15 268
January	2 131	6 889	81	203	601	2 998	52	12 954
February	1 473	10 272	48	330	551	3 485	65	16 226
March	1 910	12 880	137	493	490	4 267	23	20 201
April	1 107	9 995	75	322	738	4 208	60	16 506
May	1 159	13 678	89	389	691	4 842	66	20 914
June	2 252	r15 193	113	369	r565	r4 725	129	r23 345
1999-2000								
July	r2 094	r13 637	78	r333	r621	r3 536	35	r20 335
August	1 743	18 520	77	389	409	4 200	42	25 380

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

SEASONALLY ADJUSTED AND TREND ESTIMATES

5 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

6 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

7 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES *continued*

8 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

9 For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

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12 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

13 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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